

# Client Implementation Presentation

NAME TITLE EMAIL ADDRESS



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# WholeHealth Living Choices Agenda

- WholeHealth Living Choices Overview
- Website User Experience
- Marketing Resources
- Reporting
- Next Steps
- View WHL Choices Using the Demo Account:
  - Visit: <a href="https://www.whlchoices.com/#/login">https://www.whlchoices.com/#/login</a>
  - Enter demo login credentials
    - Login Name: <u>demo@tivityhealth.com</u>
    - Password: Tivityhealth1 (case sensitive)

# wholehealth living choices overview Program Components

WholeHealth Living Choices program is the nation's leading complementary and alternative medicine (CAM) discount network.



35,000+ providers in 40+ CAM specialties including chiropractic, acupuncture, massage therapy and more. Members receive 10-30% off cash services and enjoy not needing to get a referral, preapproval or handling a claim.

16 (and growing) carefully curated discounts including Nutrisystem, DentalPlans.com, Amplifon Hearing Healthcare, Zeel and more.

# WHOLEHEALTH LIVING CHOICES OVERVIEW Partner Discounts

Stay tuned for news about exciting NEW Partner Discounts being added for 2021!



Discount

\*This is not an all inclusive list of vendors. Vendors and/or discounts are subject to change at anytime. Discounts vary per products and services. Products and services are offered for sale by third parties.

Discount

## WHOLEHEALTH LIVING CHOICES OVERVIEW Healthy Solutions for Every Situation

#### MIND AND BODY

- Acupuncture
- Chiropractic
- Massage Therapy
- Natural Healing
- Physical & Occupational Therapy
- Relaxation

#### MOVEMENT

Accessories &

Equipment

• Pilates

Yoga

Personal Training

• Tai Chi & Qi Gong

# NUTRITION

- Diet and Nutrition
- Food
- Vitamins & Prescriptions
- Weight
  - Management

#### LIFESTYLE

#### Dental, Hearing & Vision

- Gifts & Special
   Occasions
- Relaxation
- Other

#### HSA

- Acupuncture
- Chiropractic
- Dental, Hearing & Vision
- Diet and Nutrition
- Physical & Occupational Therapy

### WEBSITE USER EXPERIENCE Member Journey

WholeHealth Living Choices program is easy to use, full of great discounted products and services, and convenient for your members.



# Member Account Registration



- Members will access this page from your site.
- Members will create an account on their first visit to this page.

For demo purposes, you may click on "Log In Now", located below the Sign Up button and use the following login information: Login Name: demo@tivityhealth.com Password: Tivityhealth1 7

# Member Account Registration



# Members will receive this email upon registration

## website user experience Member Account Login



#### • Secure

• May be accessed directly at www.whlchoices.com

### WEBSITE USER EXPERIENCE Home Page



### WEBSITE USER EXPERIENCE Locating a Partner or Provider

tivity	WholeHealth Living Choices:					۲	My Accou
Find deals by categ	iory ~						
	What service Q Diet and Nutrition		Now showing results for <b>Diet and Nutrition</b> in <b>Dallas</b>	s, TX, 75209	Sort results by: Distance A Name	- ^ Offer Rate *	
	Where at? Q Dallas, TX, 75209		Nutrisystem – Nutrition For Weight Loo Nutrition is an important part of feeling your best, a America's #1 home delivery w	<b>SS</b> so we've tearned up with Nutrisystem <sup>®</sup> -	SAVE <b>SOU</b> SAVE	w Details >	
	C <sup>®</sup> Open Map View Within: 50 Miles	v Clear All	Nancy Corsaro, LAC Female Specialties: Acupuncture, Diet and Nutrition, Natural Healing, Relaxation Years of Practice: 13	<b>9</b> 8.3 Miles Away East-West Acupuncture 2840 Keller Springs Rd Ste 301 Carrollton, TX 75006-4849	SAVE 20% Ernal Offer To Self	/lew Details →	
	Discount Rate:	01041 All	Pingping Zhang , LAC Female Speaks: Chinese, English Specialties: Acupuncture, Diet and Nutrition, Natural Healing Years of Practice: 38	<b>9</b> 8.3 Miles Away Acupuncture And Herb Clinic Of Pingping 2840 Keller Springs Rd Ste 1201 Carrollton, TX 75006-4876	SAVE 20% Email Offer To Self	flew Details →	
			Daniel Yun, LAC/CHM Male Speaks: English, Korean Specialties: Acupuncture, Diet and Nutrition, Natural Healing Years of Practice: 10	8.4 Miles Away Dan Wellness Clinic 850 W John Carpenter Fwy Irving, TX 75039-2303	SAVE 20%  Email Offer To Self	′lew Details →	

- Partners Listed First
- Providers Listed Thereafter
- Provider Name
- Gender
- Other Specialties
- Years of Practice
- Address
- Discount Amount
- Options to Print and Email Offer to Self or View Details

## website user experience Partner Details

tivity Whole-Health Living HEALTH	My Account	
Find deals by category V		
<section-header>retrot total by Category 0 retrot total by Category 0 <pre>  <pre>  retrot total by Category 0 <pre>  <pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></pre></section-header>	<ul> <li>Name</li> <li>Offer Details</li> <li>Features/Benefits</li> <li>Discount Amount</li> <li>Link to Partner Site</li> <li>Promo Code</li> <li>Option to Email Offer to S</li> </ul>	Self

## website user experience Provider Details

HEALTH Whole-Health Living		(a) My Account
Find deals by category $\sim$		
Version of the second seco	or Save 200% Letre 200% Letre 200% Le	<ul> <li>Name</li> <li>Gender</li> <li>Other Specialties</li> <li>Years of Practice</li> <li>Address</li> <li>Phone Number Link</li> <li>Directions Link</li> <li>Website Link</li> <li>Discount Amount</li> <li>Options to Print and Email Offer</li> </ul>
	Pain management- all kinds; sports injuries; digestive problems, chronic conditions such as asthma, fibromyalgia, chronic fatigue syndrome; headaches, menstrual disorders, weight loss, stop smoking, drug detox and many others.	

### WEBSITE USER EXPERIENCE Offer Receipt Options: Email and Print



Website: https://www.amplifonusa.com/whlchoices? utm\_source=partner&utm\_medium=referral&utm\_term=tivityhealth&=AMP0000622 >

Print out or present this offer to the vendor using your mobile phone.



#### Interested in another offer? Browse Discounts

#### WholeHealth Living Choices Wellness Services

This certificate provides members with access to discounts offered through the WholeHealth Networks, Inc. Practitioner Agreement.

Location(S):

Nicole Kibler, DC/LAC

655 S Dobson Rd Ste 205, Chandler, AZ 85224-5669

Issued To: Michele Heffernan Offer: 20% Discount, Expiration: December 31, 2019 Phone: (480) 563 - 6400

Participating Providers: Members will pay at time of service minus your discount, per agreement with WholeHealth Networks, Inc.

Authorized by WholeHealth Networks, Inc.

**F** 

For questions, please call 1-800-274-7526.

### COMMUNICATING TO MEMBERS Marketing Resources



#### • Logo

- Acquisition Flyer
- Member Flyer



## REPORTING Monthly Reporting





Prior

YTD

4,000 2,000

100 3,000

900 1,000 900

1.000

YTD

500

100

100

700

	Current Month	Prior Month	YTD	Prior YTD	-	Current Month	Prior Month
New Registrations	1,000	200	1,600	3,000	Find a Provider	2,000	500
Client Site Referrals	1,200	1,500	5,000	4,000	Find a Vendor	500	100
Unique Visitors	1,000	500	2,500	2,000	Certificate Downloads	500	100
Return Visitors	250	80	600	900	Vendor Discounts	50	700
Total Page Views	20,000	10,000	40,000	20,000			





March 2010 Catagony Summan

#### Subcategory Page View Details

		Client			
Category Name	Subcategory	Curr Mo	Prior Mo	YTD	Prior YTD
Mind and Body	Total	700	250	1,300	3,000
	Chiropractic	200	50	300	500
	Acupuncture	100	50	200	500
	Natural Healing	50	50	100	200
	Relaxation	50	40	100	200
	Massage Therapy	200	40	400	600
	Other	50	10	100	500
	Physical & Occupational Therapy	50	10	100	500
Movement	Total	150	70	350	100
	Pilates	20	10	40	D
	Fitness Centers	0	0	0	10
	Accessories & Equipment	20	10	50	10
	Yoga	40	20	100	60
	Tai Chi & Qi Gong	20	10	60	10
	Personal Training	50	20	100	10
Nutrition	Total	120	100	300	200
	Vitamins & Prescriptions	20	20	70	50
	Weight Management	30	30	100	50
	Food	10	10	30	50
	Diet and Nutrition	60	40	100	50
Lifestyle	Total	200	100	400	400
	Relaxation	50	40	100	50

## NEXT STEPS Creating Your Cobranded Website



#### Client Implementation Worksheet

Client: <m/d/yy> Date: <m/d/yy>

#### Let's Get Started!

We will need the following from you to create your WholeHealth Living Choices website.

1. Your logos. These will be used to cobrand the WholeHealth Living Choices site so that your members connect your brand with ours. We need these in PNG format with a transparent background, in two sizes: 165x52 and 110x35.

2. Your domain URL. We will be using this information to identify your members who are coming to the WholeHealth Living Choices website from yours, so that we display your cobranded page to them. This is typically www.healthplan.com or similar.

3. Your subcategory selections (see below). Please review the following categories and confirm or change the response in the "Display" column. For your convenience, we have prepopulated this column with "Yes" responses. Please change these to "No" if desired.

#### Subcategory Selections

We have established five categories that resonate well with our members. Each category contains multiple subcategories, consisting of providers and/or vendors. We display at the subcategory level, so all vendors and/or providers within that subcategory will be displayed. (i.e. "Relaxation" contains providers and a vendor, both will be displayed.) For an optimal member experience, we recommend that you display all categories and subcategories. We recommend displaying all subcategories for an optimal member experience.

#### Please note:

Some subcategories appear under multiple main categories. (i.e. "Relaxation" appears under Mind & Body and Lifestyle categories). Please designate Yes or No for each accurrence of a subcategory.

Category	Subcategory	Vendor/Provider	Discount	Display Y/N
Mind & Body	Acupuncture	Various Providers	10-30%	Yes
	Chiropractic	Various Providers	10-30%	Yes
	Massage Therapy	Zeel	15%	Yes
		Various Providers	10-30%	
	Natural Healing	Various Providers	10-30%	Yes
	Physical & Occupational Therapy	Various Providers	10-30%	Yes
	Relaxation	Aura Cacia	20%	Yes
		Various Providers	10-30%	
	Other	Veterinary Pet Insurance	10% Yes	
		Magazine Line	90%	
Movement	Accessories & Equipment	Balance Walking	25%	Yes
	Personal Training	Various Providers	10-30%	Yes
	Pilates	Various Providers	10-30%	Yes
	Tai Chi & Qi Gong	Various Providers	10-30%	Yes
	Yoga	Various Providers	10-30%	Yes
Nutrition	Diet & Nutrition	Nutrisystem	50%	Yes
		Various Providers	10-30%	
	Food	Frontier Natural Products	20%	Yes
		Simply Organic	20%	
	Vitamins & Prescriptions	FreshStart Vitamins	10%	
		WholeHealth Living Choices - Rx Savings	40%	
	Weight Management	Nutrisystem	50%	Yes
		Various Providers	10-30%	

 Review and complete the WholeHealth Living Choices Client Implementation Worksheet.

- 2. Provide the requested assets and responses to your Tivity Health Account Executive. (logos, domain URL, and subcategory selections)
- 3. Discuss launch timing with your Tivity Health Account Executive and your internal teams.